



focus on essentials

Infor ERP SyteLine Forecasting

I Discrete Manufacturing Essentials

Manage Inventory with Improved Forecasting



Analyze, forecast and monitor demand quickly and easily

Reduce Inventory Levels

Minimize Stock Outs

Decrease Forecasting Time

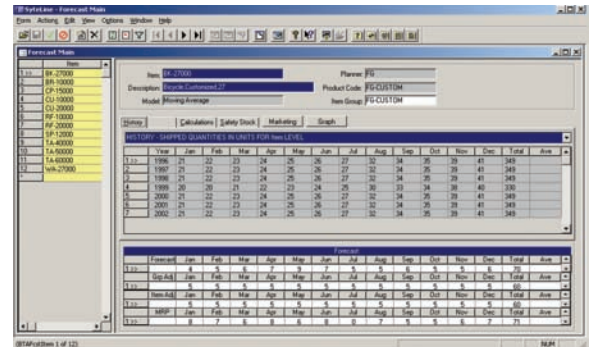
Increase Forecast Accuracy

THE CHALLENGE

You cannot wait until your customer places an order to buy the materials and components. So you carry inventory and forecast to know how much. Too much inventory wastes money, too little and you lose sales or ship late. Forecasting with spreadsheets is time consuming, inaccurate, and it is difficult to forecast items with no history or intermittent demand. So, you compensate by carrying more inventory than you need, which is expensive!

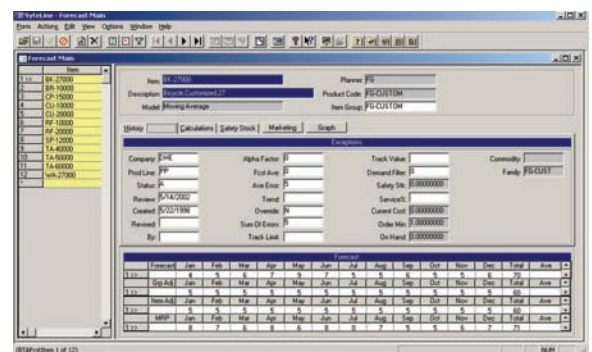
THE SOLUTION

SyteLine Forecasting automates the process of calculating and monitoring the “inventory drivers” (Forecasts, Safety Stocks, and Order Size). This allows you to keep your inventory low and prevent shortages. Forecast thousands of items in minutes based on statistical projection or forecast based on customer collaboration. Create or adjust forecasts by groups and be alerted when actual demand varies from the plan. SyteLine forecasting is a great solution for make-to-order manufacturers since it handles forecasting of sellable items or the components and considers varying demand.



Forecast end items, components, & groups

- Create the MRP/APS plan in user defined bucketed periods. Updates the MRP/APS plan based on the time fences with percentage change limitations.
- Monitor forecasts with automatic alerts for (1) unusual demand, (2) actual vs. forecast tracking, (3) review date passed, and reporting on premature forecast consumption.



- Automatically adjust the forecast calculations for past events that are not expected to recur.

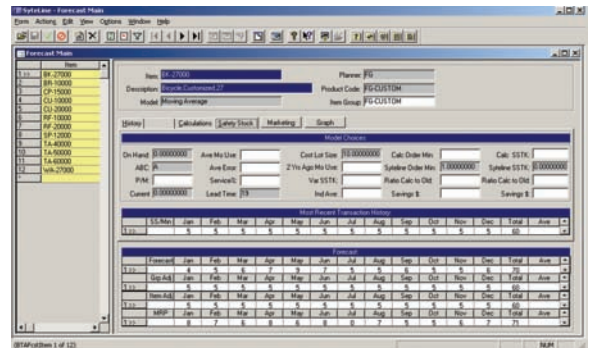
I Discrete Manufacturing Essentials

Infor Global Solutions takes pride in the 20 years of experience we have in the discrete manufacturing industry. Using our deep base of industry knowledge and proven communications and planning applications, we help suppliers and manufacturers achieve their business goals.

We are passionately focused on developing comprehensive solutions that meet the unique challenges of manufacturers on a global scale. Our product suites are comprehensive, open and modular, giving you the optimal choices to meet today's challenges and leverage tomorrow's opportunities.

- Set obsolete/slow moving flags on item master based on usage level.

- Calculate optimum Safety Stock and Order Min/EOQ levels then update the SyteLine item master planning parameters.



- Analyze market trends with period-to-period sales comparisons of items and item groupings.

- Analyze by market trends by Customer, Customer Type, Salesperson, and Territory
- Generate budget reports by item groupings for Revenue, CGS, Material and Labor cost based on the forecast.

SyteLine Forecasting increases the speed and accuracy of your forecasting process. It helps reduce inventory levels and shortages and is tightly integrated with your SyteLine ERP software. It typically takes 2-3 days to implement and is very easy to use. For more information, a free inventory analysis utility, or a Web demonstration, call your Infor account manager or Business Technology Associates.

Features

- Analyze sales, bookings, or usage by unit and dollar volume. Allows analysis and forecast adjustments by groupings... including product, family, commodity, and user defined.
- Select from various statistical models to create forecasts. Suggests "best fit" model determined from the historical trend.
- Forecasts can also be generated by a roll-up of expected demand that can be imported or specified by customer, adjusted by you, and compared to history, current backlog, and historical accuracy.
- Calculate planning bill probability percentages based on history and load into the SyteLine planning bills with a click.
- Create a single forecast for a group of products that creates forecasts for all group members.
- Analyze forecasts with graphs that compare the calculated forecast to historical trend... or compare actual demand to what was forecasted.



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